**2.2 Transmittal Letter**

Stephanie Nelson

Procurement Consultant

Indiana Department of Administration

Procurement Division

402 W. Washington St., Room W468

Indianapolis, IN 46204

Re: Request for Proposal (RFP)

Solicitation # 23-72798

Four County Landfill Leachate Disposal Services

KERAMIDA Proposal No. P226542

Dear Ms. Nelson:

Keramida Inc. (KERAMIDA) is pleased to submit this response to the Request for Proposal (RFP) for Four County Landfill Leachate Disposal Services. The Scope of Work contained within our proposal is based on the RFP provided by the Indiana Department of Administration.

**2.2.1 Summary of Ability and Desire to Supply the Required Products or Services**

KERAMIDA Inc. is a WBE-certified woman-owned environmental engineering and consulting firm that serves industries, businesses, cities, and governments worldwide. KERAMIDA leads the industry with groundbreaking research, innovative solutions, and a focus on sustainability that is incorporated throughout our approach. Clients rely on our team of technical experts to successfully manage the most complex challenges in the environmental, health & safety, and sustainability arenas.

KERAMIDA has over 30 years of landfill experience, including direct working knowledge of the Site. Having previously served as an IDEM vendor performing operation and maintenance services at the Site, KERAMIDA has the capacity to complete the tasks summarized in the Scope of Work.

KERAMIDA has extensive experience in conducting similar work and has assembled an outstanding team for the Site. In addition to Dr. Keramida, KERAMIDA has other senior-level technical associates who have extensive experience with landfills. Ms. Sara Guss, Senior Engineer/Project Manager with KERAMIDA, has over 25 years of experience in landfills, including operation and maintenance services as outlined in the RFP. Ms. Guss currently serves as the Project Manager under the contract with IDEM for management of the Site.

**2.2.3 Principal Contact and Signature of Authorized Representative**

Should you have any questions, or would like to discuss this proposal further, please contact Ms. Sara Guss, Senior Engineer/Project Manager, at (317) 685-6600 or [sguss@keramida.com](mailto:sguss@keramida.com) at your convenience. The signature of Vicky Keramida, CEO & Chief Technical Officer and Authorized Representative is provided below.

**2.2.4 Secretary of State**

KERAMIDA is certified with the Office of The Secretary of State. Confirmation of this certification is provided in an attachment with the proposal.

**2.2.5 Other Information**

Due to the nature of the fluctuation of gas prices and the variable inflation, the leachate transportation company adds a fuel surcharge for each collection event. The fuel surcharge is based on the cost of fuel at the time of the quote and may change based on the cost of fuel at the time of service. Therefore, the fuel surcharge could not be included in the costs.

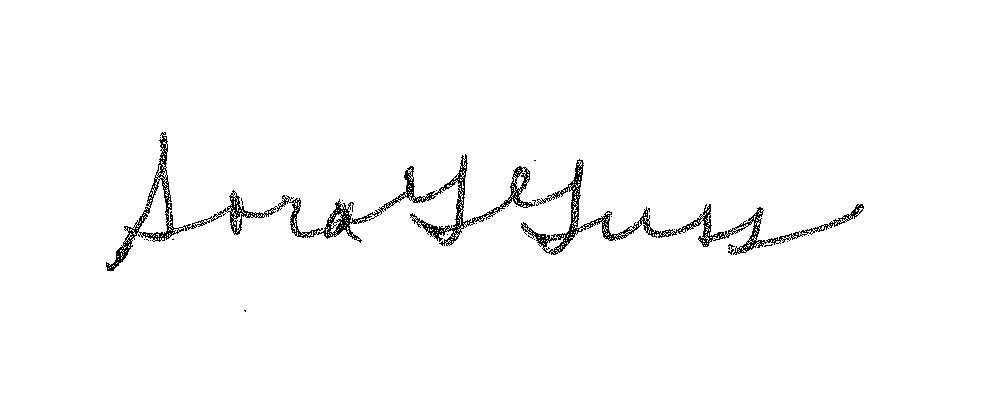
Thank you for the opportunity to participate in the RFP process. We look forward to continuing to work with IDEM to provide quality Leachate Disposal Services at Four County Landfill.

Sincerely,

KERAMIDA Inc.

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Vicky Keramida, Ph.D.

CEO & Chief Technical Officer